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Household Indebtedness, House Prices and the Economy
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Discussion of
Aggregate Shocks
and the
Volatility of House Prices
by
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Discussant:
Winfried Koeniger (Queen Mary, University of London; IZA)

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I. The facts

- median house prices are twice as volatile as GDP (for new houses; 1.3 times as volatile for existing houses).
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Price volatility

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  "The real price series for land is 2.8 times as volatile as real GDP, 2.2 times as volatile as real home prices, and 3.3 times as volatile as real structures prices."

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The price volatility of equipment vs. housing
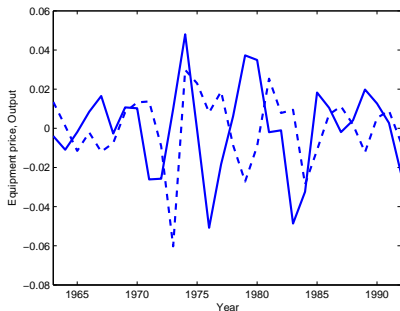
	σ_i/σ_y	$\rho_{i,y}$
price of equipment	0.8	-0.098
price of existing housing	1.3	0.56
price of new housing	2.3	0.8

Source: Krusell et al. (2000), Ríos-Rull and Sánchez-Marcos (2008).

	Volatility (% Std.Dev.)
real GDP	1.71
investment expenditures	8.30
non-residential	5.18
structures	4.75
equipment	6.21
residential	10.89

Source: Kydland and Prescott (1990), Table 2.

Volatility of residential investment / Output volatility ~ 6.37

Ríos-Rull and Sánchez-Marcos (2008), Table 1:
Volatility of house units sold / Output volatility ~ 6.77.

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- across time: graphs suggest that more volatility in house prices and units in the 1980s than in the 1990s.

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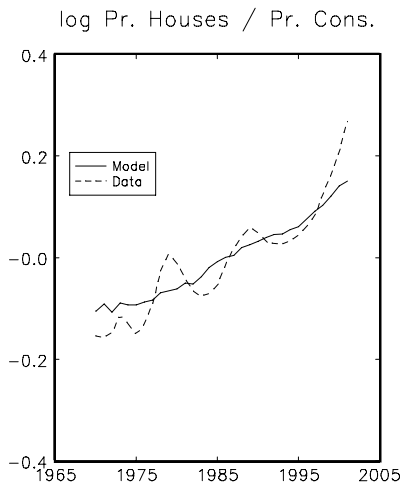- across vintages or types?

II. Modeling assumptions

- incomplete markets: rep-agent model with complete markets fails to explain house-price volatility (e.g., Davis and Heathcote, IER, 2005).
- embed Ortalo-Magné and Rady type model of housing demand in quantitative model of incomplete markets with both idiosyncratic and aggregate shocks.

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- key assumptions on housing:

  - housing is in fixed supply, indivisible and there are less dwellings than households $\rightarrow$ shocks are borne out in prices rather than quantities (price volatility).

  - owner-occupied housing $\rightarrow$ housing generates utility where a house is better than a flat which is better than no housing at all (renting is not a perfect substitute).

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log Pr. Houses / Pr. Cons.

Source: Davis and Heathcote (2005), Figure 2.

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Owner-occupied indivisible housing

- owning directly affects utility:
  - housing helps agents as collateral but implies adjustment cost for owners.
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  $\phi(d, d') = p_{d'}(1 + \delta)$ if $d = 0$.
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Countercyclical sales and capital gains

- **speculation I** on countercyclical sales: adjustment cost for buyers only. More elastic sellers than buyers, and the marginal guys on the sale side hold on to property during a boom?

- **speculation II** on countercyclical sales and house price volatility: too large differences between houses and flats and no dwelling? More types which are less distinct? How are flows between dwelling states affected in the current model?

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- **speculation III**: measurement.

  (i) How much of unit volatility is due to owner-occupied units?

  (ii) Given that housing turnover is underestimated in the model as there are no changes of dwellings of the same type, does this bias cyclical properties of the unit turnover in the model (especially if unit turnover is related to worker mobility)?

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Interpretation of the results ctd.

- Interesting to understand further the importance of capital gains versus the increase in labor earnings:

  the price increase at the beginning of a boom pushes some potential buyers out of the market and there is less bankruptcy.

  BUT: in those experiments where $\Delta p_f < \Delta p_l < 0$ when the recession hits again, is there also an option to wait due to relative price changes in the next recession. Moreover, the adjustment cost for buyers is proportional to the price. Does this explain part of the gradual further decline in turnover during the recession?

Further open questions

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